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New Trends in Institutional **Asset Allocation** 



Gateway to portable alpha: All season strategy to outperform your peers

# ASSET ALLOCATION **SUMMIT ASIA**

6 - 9 November 2006, The Conrad, Hong Kong

# THE INSTITUTIONAL **HUNT FOR ALPHA**

# **Key Speakers**



Irene Goh Senior Asset Allocation Strategist UBS Global Asset Management, Singapore



**Nelson Chen** Deputy General Manager China Taiping Pension, China



**Philip Cheng** Chief Investment Officer Metlife, Taiwan



P. Nandagopal Chief Executive Officer Reliance Life Insurance, India



Jon Addison Fund Manager Meat Industry Employees' Superannuation Fund, Australia



Jeffrey Tumolo Chief Investment Strategist TAG Associates (Family Office), USA



Dr Audrey Chin Head of Investment Services Fortis Private Banking Asia, Hong Kong



Visit Tantisunthorn Secretary General Government Pension Fund, Thailand



**David Roes** Chief Executive Officer Asean Investment Management, Indonesia



Ramamoorthy Rajagopal Head of Investments Arab Authority for Agricultural Investment & Development, UAE



Managing Director & Chief Investment Officer Sail Advisors, Hong Kong



Jonathon Anderson Chief Economist **UBS**, Hong Kong

# Promoting investor asset allocation best practice

- 2006's **BEST** learning and networking opportunity to explore **NEW** opportunities within Asia for Pensions, Institutional Investors, Fund Managers!
- Where investors are educated in the best practice principles of how to allocate to achieve SUPERIOR RETURNS while reducing volality and risk!
- Explores **NEW IDEAS** for liability driven investing, absolute return mandates and the use of structured products for managing pension scheme risk!
- Featuring in-depth ANALYSIS AND CASE STUDIES by the buy-side of state and

# Day Two Wednesday 8 November 2006

# The institutional hunt for alpha

# OPTIMAL PORTFOLIO CONSTRUCTION USING ASSET ALLOCATION

# 4:10 Guiding institutional clients in selecting the optimal

- Incorporating alternative strategies within traditional strategies
- Choosing the optimal asset location in an international
- Determining the concerns (financial and non-financial) of institutional investors

### Lawrence Goh

Head of Investment Management

**Defence Finance Organisation, Singapore** 

# Moving aggressively towards alpha: case study in institutional use of alternative

- Investments, the rationale and the execution
- 75% hedge funds? Moving to an absolute return strategy...
- Building the correct performance benchmark tool
- How hedged are hedge funds defining risks in the
- Working principles in building an absolute return strategy
- Using Fund of Funds



## Robert A. Walton

Vice President for Finance and Business

The College of Wooster, USA

# Diversifying your portfolio with other asset class investments

- Why invest in 'Alternative Alternatives'
- Opportunities for institutional and private investors
- Emerging alternative asset classes



# **Brooks Miller**

Managing Partner

The Dumbarton Group (Family Office), USA

# THE BROAD EXPERIENCE ON CHINA & INDIA'S ASSET **ALLOCATION**

# Case Study

### 5:25 The development of the China pension fund

- Evaluating the National Social Security Fund's overseas investment programme
- Implementation of enterprise annuity pensions and allocation across various asset class
- Understanding the liberalization of insurance company
- Overview of the investment fund market in China



# Stuart Leckie

Chairman

Stirling Finance, Hong Kong

# Case Study

# The Indian perspective of asset allocation within the life insurance and pension funds business

- How does insurance and pension funds fit into the life time financial planning
- Analyzing on the changing profile of demographics in India and its implication for future needs
- Determining on how asset allocation strategies to respond to life style changes
- Examining the strategic asset allocation for retirement needs and tactical allocation for asset-liability management



# P. Nandagopal

Chief Executive Officer

Reliance Life Insurance, India

### 6:15 Chairman's closing remarks

### 8:00 Registration

# Chairman opening address

# The cost of alpha

- Incorporating the cost of alpha as a determinant of selecting external strategies
- Developing an allocation framework for traditional and nontraditional investments
- Find the right mix of alpha and beta as a function of client constraints



# **Pranay Gupta**

Head of Quantitative Strategies

Pearl Capital, United Kingdom

# **ASSESSING INVESTORS' NEEDS AND TRENDS**

# Working through the Superfunds asset allocation

- Determining if your organisation's asset allocation is reflecting on today's market trends
- How will choice of funds make a difference to setting your funds asset allocation
- Determining how the increased interest in alternative investments has affected asset allocation and commitments
- Reviewing the challenge of setting a best practice investment structure vs what your peer funds are doing



# Mark Sladden

Fund Secretary

MasterSuper, Australia

# Investor panel discussion:

# 10.00 Achieving consistently high returns through alternatives: The due diligence, fund selection and construction process

- Examining what we look for in an investment
- Combining quantitative and qualitative due diligence to beat the industry benchmark
- Knowing when to swap strategies or dump managers
- How to remove volatility out of our trading strategy portfolio Panelists:

# Lawrence Goh

Head of Investment Management

# **Defence Finance Organisation, Singapore**



# **Nelson Chen**

Deputy General Manager

China Taiping Pension, China



# Ramamoorthy Rajagopal

Head of Investments

Arab Authority for Agricultural Investment & Development, UAE



# P. Nandagopal

Chief Executive Officer

Reliance Life Insurance, India

Moderator:



# Stuart Leckie

Chairman

Stirling Finance, Hong Kong

# **Panel Discussion**

# 10:45 The portfolio management process for HNWI's

- Identifying the goals and objectives
- Determining the optimal investment mix
- Guiding institutional investors on investment selections
- When do you need to reassess investor's goal and needs? Panellists:



# Dr Audrey Chin

**Head of Investment Services** Fortis Private Banking (Asia), Hong Kong



# Wee Yann Han Head of Market

Moderator